

Către: Bursa de Valori București S.A. Autoritatea de Supraveghere Financiară

## **CURRENT REPORT 08/2023**

According to Law nr. 24/2017 regarding issuers of financial instruments and market operations, ASF regulation nr. 5/2018 regarding the issuers of financial instruments and market operations and/or the Bucharest Stock Exchange Rulebook for Multilateral Trading System.

| Emailinvestors@bento.roWebsitewww.bento.roRegistration nr. with Trade RegistryJ40/1358/2006Fiscal CodeRO 16558004Subscribed and paid share capital1.320.000 leiTotal number of shares13.200.000SymbolBENTO | i |
|--|---|
| Market where securities are traded MTS AeRO Premium  |   |

Important events to be reported: Estimated Revenue and Expense Budget for 2023

The management of 2B Intelligent Soft S.A. (hereinafter referred to as the "Company") informs the shareholders about the availability of the Revenue and Expense Budget for the 2023 fiscal year. The budget will be subject to approval at the annual Ordinary General Meeting of Shareholders, which will take place on April 27, 2023.

| REVENUE AND<br>EXPENSE BUDGET<br>(LEI)                | 2022 RESULTS | 2023 ESTIMATED RESULTS | EVOLUTION % |
|---|--------------|------------------------|-------------|
| Operating revenue, of which:                          | 35,465,010   | 46,698,814             | 32%         |
| Turnover  | 28,857,976   | 32,032,130             | 11%         |
| Income from the<br>production of intangible<br>assets | 6,574,538    | 14,666,683             | 123%        |
| Operating expenses                                    | 29,153,099   | 35,358,265             | 21%         |
| EBITDA  | 6,975,250    | 11,840,184             | 70%         |
| Operating result                                      | 6,311,911    | 11,340,549             | 80%         |
| Net result  | 5,600,294    | 9,266,607              | 65%         |

In 2023, the Company estimates a turnover of approximately 32 million lei and an intangible asset production of over 14.6 million lei, totaling a total operating revenue of over 46.6 million lei.





The project with the most significant impact on the estimated result is the execution of the contract with Distributie Energie Electrica Romania (DEER), where Bento is implementing its software platform based on the Bento Field Service Management product.

Capitalization of own intellectual property, within the project financed through European Funds, won under the Competitiveness Operational Programme (OP) 2014 - 2020, is also essential in reaching the estimated results.

In addition to the two large-scale projects mentioned, the revenues for 2023 include a mix of projects related to both the Software Development Division (DEV) and the IT, Infrastructure, and Cloud Division (IT), both contracts already under execution and projects with a high potential for completion within the year.

The 2023 Revenue and Expense Budget targeted is above the budget expected by the Company's management for this year, including for 2024, at the time of listing on the AeRO market of the Bucharest Stock Exchange in March 2022. Thus, at the level of operating revenue for 2023, it is targeted a 46% increase compared to the operating revenue estimated in the listing memorandum, a 65% increase in EBITDA, and a 58% appreciation in net profit.

Radu Scarlat

Chairman of the Board of Directors

