

To: Bursa de Valori Bucuresti S.A. Autoritatea de Supraveghere Financiară

## **CURRENT REPORT 08/2024**

According to Law nr. 24/2017 regarding issuers of financial instruments and market operations, ASF regulation nr. 5/2018 regarding the issuers of financial instruments and market operations and/or the Bucharest Stock Exchange Rulebook for Multilateral Trading System.

Date of report 29.03.2024

Name of the Company **2B Intelligent Soft S.A.** 

Registered Office 51 Primăverii Boulevard, District 1, Bucharest

Phone +40 31 860 21 01 **Email** investors@bento.ro Website www.bento.ro J40/1358/2006 Registration nr. with Trade Registry

RO 16558004 Fiscal Code Subscribed and paid share capital RON 1,364,500

Total number of shares 13,645,500

Symbol **BENTO** 

Market where securities are traded **MTS AeRO Premium** 

## Important events to be reported: 2024 Revenue and Expense Budget

The management of 2B Intelligent Soft S.A. (the "Company") informs investors about the availability of the 2024 Revenue and Expense Budget. The budget will be subject to approval at the annual Ordinary General Meeting of Shareholders, which will take place on April 29, 2024.

Revenue and Expense Budget (LEI)	2023 RESULTS	2024 ESTIMATED RESULTS	VARIATION %
Operating revenue, of which:	58,156,693	78,022,928	34%
Turnover	43,194,635	68,917,282	60%
Revenue from the production of intangible assets	14,086,809	7,974,000	-43%
Revenue from investment subsidies	0	1,131,646	100%
Operating expenses	43,858,665	59,288,029	35%
EBITDA	16,316,575	21,177,590	30%
Operating result	14,066,053	18,734,899	33%
Net result	13,009,598	15,275,495	17%

Considering the challenging technology market context and not only, the targeted revenue and expense budget for 2024 is still planned conservatively, taking into account both recurring and ongoing projects as well as projects under negotiation and signing phases.













In 2024, the Company will continue the development of existing modules within the integrated modular software platform - "Bento Platform," as well as other new modules to meet the needs of as many clients as possible. However, the intensity with which the investments will be made will be lower compared to previous years because their financing will be provided exclusively by the Company through its own funds, considering the completion of the project with European funds, "Platform for Modular Digital Transformation in the Enterprise Environment and the Public Sector."

The Company is also considering promoting the Bento Platform to existing and potential clients. This would better capitalize on the increasing demand for complex IT solutions from organizations, the need to customize them to the specific requirements of companies and public institutions, and the increased interest in digitalization solutions in the cloud.

In addition, in 2024, the Company will continue to be involved in the implementation of the ongoing significant contracts, such as the development and implementation of the Bento FSM module within Distributie Energie Electrica Romania (DEER), the provision of IT infrastructure management services for a multinational oil and gas company, the completion of the implementation of the Bento FSM module within the VoltaX project, as well as other projects in various industries.

At the same time, the Company's management aims to intensify its activity in 2024 at the level of the new market vertical that it targets through the Bento FSM module, the "Service Cluster," a complex niche that includes various sectors such as services and maintenance of HVAC systems, security, installation and maintenance of photovoltaic systems and medical equipment, as well as others.

The 2024 revenue and expense budget targeted by the company is superior to the one presented by the company's management in the listing memorandum on the AeRO market of the Bucharest Stock Exchange in March 2022. Thus, at the level of operating revenue for 2024, the company targets a 99% increase compared to the revenues estimated in the listing memorandum, a 129% increase in EBITDA, and a 102% appreciation in net profit.

Radu Scarlat

Chairman of the Board of Directors









